

## Software License Management

"It is not uncommon for IT groups to over-purchase software by as much as 40%, with the average enterprise over-purchasing by 15%, because they do not track licenses back to contracts." (META Group)

### Are Your Software Licensing Agreements Costing More Than They Should?

The last thing your busy IT department wants to worry about is tracking software and license agreements. Yet a quality software license management program brings astounding results:

#### Produces Substantial Financial Savings

- T Why buy more? Reclaim and redeploy your software licenses when the PC hardware's life is over.
- T Lower annual maintenance costs by reconciling license agreements – why pay software maintenance for 4,000 machines when you only have 3,750?
- T In the same way, reconciling invoices yields sizeable savings, eliminates late fees and catches billing errors.

#### Keeps You in Legal Compliance

- T Avoid penalties and fines for illegal software – as much as \$100K – \$250K.

#### Leads to Smarter Planning & Accurate Budgeting

- T Facilitate platform standardization.
- T Solid information for disaster recovery & contingency planning.
- T More accurate data for financial management and trend analyses plus a better handle on budgeting and charge backs.

#### Supports IT for More Efficient Operations

- T Improve productivity, ease problem resolutions and decrease frustration when all your users have the same software versions.
- T Make your upgrades, rollouts, and platform refresh activities run smoothly.
- T Control "rogue" software, avoid security breaches, and lock out data-deadly viruses.
- T Reduce incompatibility with other software and operating systems.

#### Lets You Take Advantage of Purchase Discounts

- T Save 10-15% of the initial purchase price.
- T Determine when to buy cheaper individual licenses rather than more costly product suites.

Do software audits pay for themselves?  
Yes! Many times over.



#### Why TekMethods?

Software license management is a critical component of successful Information Technology Asset Management. It's a highly specialized discipline, and it's **TekMethods'** sole focus.

Put our expertise and understanding of licensing paradigms to work for you. We'll implement an effective solution that yields quantifiable savings, and reduces your legal exposure to copyright infringement.

Whether your organization needs a standalone software license management system, or a comprehensive IT Asset Management solution, **TekMethods'** highly trained specialists will work within your budget and time constraints to deliver maximum value, which requires minimal ongoing effort from you. Call or email us today for a free, no-obligation consultation.

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## Finances & Contracts

### Is Monitoring Your Contracts a Full-Time Job?

There's no doubt about it. Whether you're regularly buying, leasing or renting, or dealing with maintenance, warranty or service contracts, effective contract management saves you time. And money.

- T Avoid expensive lease buyouts.
- T Exploit warranty periods and stop paying for fee-based service calls.
- T Keep tabs on key contract events like lease terminations, warranty expirations and maintenance contract renewals automatically, and avoid defaults and penalties.
- T Manage lease activities and data transfer to lessors automatically—and with ease.
- T Get the full value out of extended or uplifted warranties—if you can do this, they're an attractive option.
- T Protect your contractual rights during mergers and acquisitions.
- T Accurately monitor vendor contract compliance and negotiate contracts consistent with actual usage. Why pay more?
- T Measure your Service Level Agreements (SLAs) and make sure they're meeting your business objectives.



### IT Asset Management Saves You Money.

Get hard dollar savings, soft dollar savings, and increased efficiencies. The combined best practices of Finance, Contract Administration, and IT increase profit margins and positively impact your bottom line.

- T Don't overpay. Reconcile invoices to inventory.
- T Cut your property taxes, insurance and depreciation with on-target inventory levels and equipment values.
- T Control and reduce your equipment's lifetime total cost of ownership (TCO).
- T Ease the budgeting process with concrete asset and cost data.
- T Handle charge backs more equitably.
- T Combine multiple, disparate contracts and take advantage of quantity discount purchasing.

### Why TekMethods?

**TekMethods** will implement a centralized asset management repository with robust capabilities and functionality to unify the financial, contractual, and historical attributes of each IT asset within your enterprise. When you analyze key areas of financial and contractual asset management, you'll see savings everywhere.

We're experts at implementing automated business process and decision support systems, and bring you flexible yet powerful solutions that show return on investment. While we're at it, we'll give you the technical agility you need to further leverage your existing IT investments. Call or email us today for a free, no-obligation consultation, and let us show you how **TekMethods** will boost your bottom line.

More than 80% of companies keep aspects of IT asset information in several databases. Data can be inconsistent across systems, leading to incorrect conclusions about IT assets. It may be difficult, if not impossible, to link and reconcile asset, contract, and ownership data. (Gartner, Inc.)

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## IT Planning & Support

**Want efficient IT infrastructure operations and higher company profits?** Then asset management is essential. You'll be able to produce comprehensive work plans for major projects like platform refreshes, rollouts, and upgrades. And, you'll improve IT infrastructure support activities too. Just take a look at the savings:

- T **Increases Help Desk Efficiency** – Equip your help desk with accurate hardware and software configuration details, and they'll manage triage with ease, pinpoint problems accurately, and give your end-users improved levels of service and speedy problem resolution.
- T **Provides Proactive System Management** – Be proactive, not reactive. You'll reduce costs, and improve service simultaneously.
- T **Smooths Premises Relocation** – Have the details you need on current equipment, software, connectivity and location, and make your move smooth and efficient.
- T **Reduces Equipment Break/Fix Passes** – Give your break/fix technicians the details they need up front, and you'll increase first pass yields, reduce the number of contacts with the end-user community, and decrease your average resolution time dramatically.
- Facilitates Deployment Planning** – Improve customer service and boost planning speed for upgrades and technology rollouts.
- Ease Disaster Recovery/Business Continuity Planning** – Support corporate planning efforts, substantially reduce risk, and expedite the recovery process. While you're at it, protect the investment of your corporate dollars.

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### Why TekMethods?

**TekMethods'** IT Asset Management programs give you rapid access to the vital information you need to properly support both strategic objectives and tactical projects. This critical information allows you to increase productivity, control operating costs and maintain profitability, and more importantly, to strengthen your competitive advantage.

Let our experts show you how to save time and expense. We'll implement and manage your high quality Asset Management solution, and deliver a measurable value! Call or email us today for a free, no-obligation consultation. We'll be happy to help.

"Asset management is to managing your strategic information infrastructure what accounting is to managing your business – a required business discipline."

Brett Hesselbaugh, Total Asset Management: Benefit Analysis and Implementation Guide, 1998.



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## Hand-Held Barcode Scanning

### Because Your Equipment is Always on the Move...

You want to capture change information quickly, and preserve the accuracy of your Asset Management system. Hand-held barcode scanners are portable, efficient and make gathering data over your equipment lifecycle very easy to do. Take advantage of an accurate and mobile solution during many of your everyday activities:



- T Receiving
- T Installation
- T Move
- T Add
- T Change / Swap
- T Disposal
- T Inventory
- T Reconciliation
- T Work Order Processing
- T Trouble Ticket Resolution



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**TekMethods'** complete hand-held scanning system incorporates best practice methodologies (such as preloaded drop-down selection lists) to keep your data clean and accurate. Our system is also device independent and integrates easily with all Asset Management repositories. Whether you choose our off-the-shelf software, or, if you prefer, a more customized approach, our feature-rich system dramatically improves your ability to track the movement of IT equipment.